# Gathering business information for your \_\_\_\_\_ research

for Waterbury Business Society (WBS) (October 29, 2020; 11 AM)

Edward Junhao Lim (he/him/his) Business & Entrepreneurship Librarian edward.lim@uconn.edu





# My brief

- A short introduction of yourself
- What UConn Library has to offer all students but
  - specifically geared towards business research
  - resources for research papers (MLA, APA formatting)
  - further exploration into starting their own business and future companies

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#### Business Subject Guide - Databases

This guide identifies key resources for doing business research.

**Reports / How-To** 

#### The Business Information Playing Field **Getting Started** eBooks Image by KieVinay from Pixabay **Country & Economic** Cases Ownership Demographics Products & services Regulations Organizational chart Credit risk Datasets Subsidiaries Fiscal & monetary policy Market share Industry Economic analysis & forecast **Datasets via WRDS** Small businesses Political structure **Business environment** Market size Company Data from US Census Bureau Market opportunities **Business trends** Key financials **Opportunities & challenges** Journals Income statements Market capitalisation Balance sheet Key developments **Newspapers & Magazines** Cash flows Organizations & associations Annual reports News **Open Educational Resources** Competitors Executives & directors (OER)

# guides.lib.uconn.edu/**business**

#### 

Q A-Z

Search this Guide

Search

Ownership Products & services Organizational chart Subsidiaries Market share Small businesses

#### Company

Key financials Income statements Balance sheet Cash flows Annual reports Competitors Executives & directors

## **Country & Economic**

Demographics Regulations Credit risk Fiscal & monetary policy Economic analysis & forecast Political structure Business environment Market opportunities

### Industry

Market size Business trends Opportunities & challenges Market capitalisation Key developments Organizations & associations

News

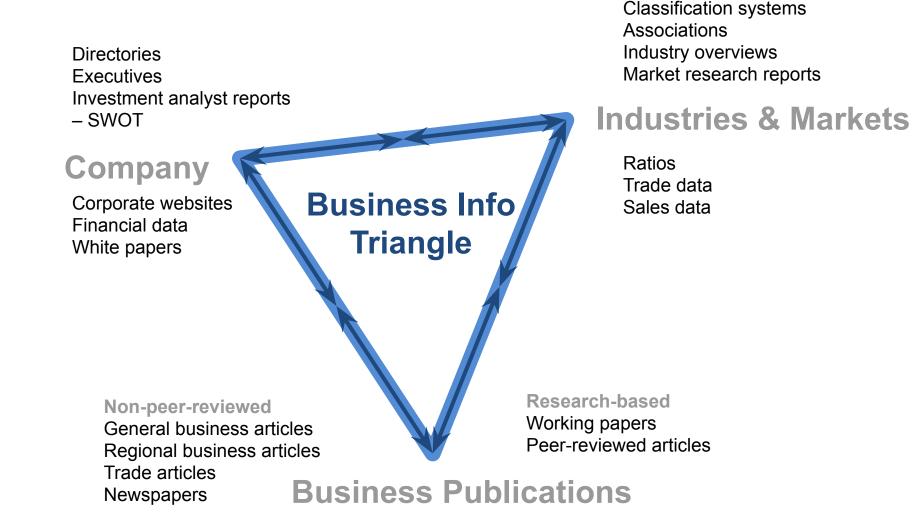
Business journals & newspapers Business concepts & theories

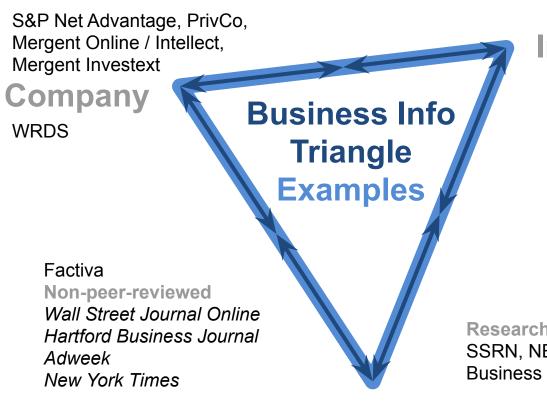
**Scholarly & Professional Business Literature** 

"The Business Information Playing Field"



# **Business information triangle**





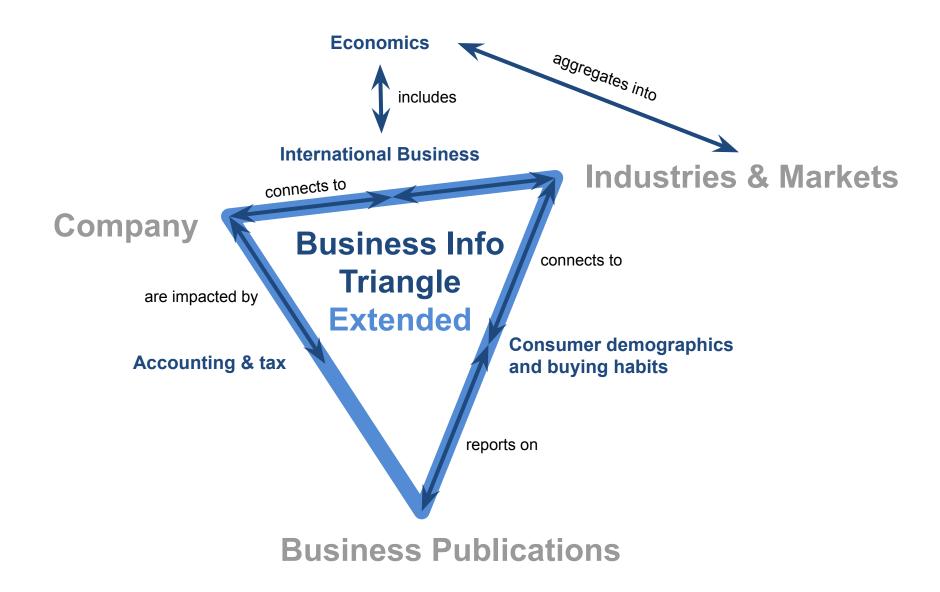
NAICS, SIC Statista IBISWorld, First Research BCC Research, Gartner, Mintel

## **Industries & Markets**

Key Business Ratios (KBR) SRDS

Research-based SSRN, NBER Working Papers Business Source Complete, ABI/Inform

**Business Publications** 



# Market research

## Many sources of market research...

Month	Database	Month	Database
January	BCC Research	July	BizMiner
February	Gartner Market Analysis	August	Value Line
March	Passport GMID	September	PrivCo
April	Mintel Reports	October	Sports Market
May	IBISWorld		Analytics
June	Statista	November	Business Source Complete
		December	S&P NetAdvantage

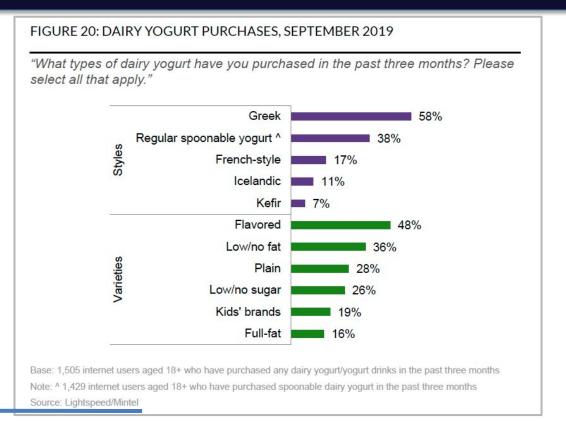
# Giving credit & citing in your writing

# In-text citations in business

Source: HBR

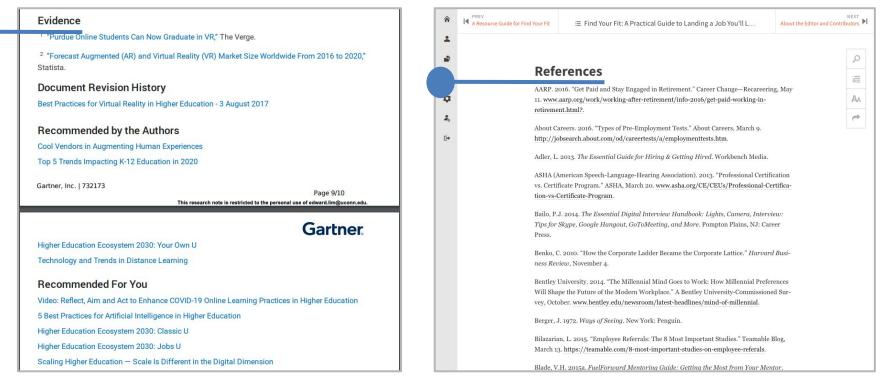
Harvard Business Review	Managing People   Reward Your Employees — Without Breaking the Bank			
	A spot bonus is typically paid "on the spot" to individuals or a group			
	of employees (and sometimes an organization's entire workforce) for a specific behavior, action, or result. Because of their targeted nature, they tend to be a smaller amount of money than the annual incentive			
	reward. In my experience, they typically range from a couple hundred			
	dollars to a few thousand. According to research done by PayScale in			
	2018, these are the second most commonly used form of variable pay,			
tied with employee referral bonuses, after annual individual bonuses.				

# In-text citations in business



Source: Mintel

# **Bibliography & list of references**



#### Sources: Gartner, Safari Books Online

# Post-class activity

Explain the benefits of using one of the citation tools listed at 
guides.lib.uconn.edu/citationguides:

- Zotero
- RefWorks

## **Citing Business Sources**

guides.lib.uconn.edu/business/citingbizsources

# Summary: Referencing

Learn the appropriate referencing style used within your course:

- Ask your instructors
- Consult Citing Business Sources section in the Business Guide

Provides readers with information to determine

- where you have taken your ideas from,
- how widely you have read about the topic, and
- to decide how well you have understood the material and incorporated ideas into your own understanding.

# Need help? Ask us.



## **i** Business Research Guide

💬 Ask a Librarian: lib.uconn.edu

- Schedule an appointment with me
- Email me: edward.lim@uconn.edu

# Workshop Feedback (5 mins)

- What was the most useful thing you learnt in today's workshop?
- What topics are still unclear to you, or would you like to learn more about?